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Date: 23/04/2019 09:03 PM  
Subject: Non omni-directional lamp transition period for activity 21A

Dear Team,

We, Ecocare carbon solutions PTY LTD would like to apply for a four-month extension for the 21A non-Omnidirectional lamp.

We worked very hard and worked under pressure to promote the non-Omni products purchased before the Omni product regulation was released in the past a few months. It has been very difficult and time consuming to recruit the sales team and the electricians. We have to demonstrate a very high level of compliance. Therefore we had to spend more time training the sales and the electricians to minimize the potential compliance issues.

We have had very little complaint about the light distribution and the quality of the products from the customers in the past few months. Most of the customers (nearly 100%) were very happy about the upgrade and less concerned about the minor changes on the beam angle of the lamps. The advantages of the new LED lamps have out weighted the minor difference.

We have learned that many similar LED products can be purchased off the shelf are not omnidirectional product and this did not seem to cause any problem.

Based on the reasons listed above, we would really appreciate if ESC would consider extending the transition time to 30th Oct 2019.

Kind regards

Joe