

#### ESC Workshop - 30 June 2011

#### **Role of Capital Project Delivery in meeting service expectations**

achieve outstanding client success

# Overview: Outcomes ↔ Service Standards Linkage

- Clear nexus
  - between outcomes / proposed works & expenditures to service standards or business objectives
- Demonstration of steps showing nexus
  - o Drivers (service standards, objectives, targets, KPIs)
  - o Strategy
  - Assessment of gaps / information basis
  - o Prioritisation / decision framework /risk management
  - Options analysis & preferred option selection
  - o Management & Implementation Plan
  - o Expenditure Impacts / Value assessment
  - Review & Improvement





# **Delivery of Capital Projects - Life Cycle**

- Justification on basis of outcomes achieved (readily assessable) related to service obligations
- Robust and realistic assessment of timelines
  - Planning through approvals, design, procurement, construction, commissioning, completion
- Historical performance
  - o Benefits
  - Timing
  - Evidence of adoption & effects of improvement initiatives
- Delivery strategy





# **Project / Program Works Timing**

- Clarity around objectives
  - Clear regulatory obligations
  - Discretionary / "Altruistic" endeavours (stronger justification)
- → Why do now?
- → How robust is assessment of need (e.g. demands)
- Risk Management & Prioritisation (what if don't do)
- Staging don't stage just the "Rolls Royce" solution but consider other low cost options to deal with initial demands (matched to demands)





### **Options Definition & Selection**

- Need more than a comparison of "Do nothing" with "do something"
  - o i.e. a sensible suite of options
  - Robust testing of alternatives
- "High technology" solutions need to be well justified
- Tests against other means to achieve same outcomes (e.g. non-infrastructure based options)
- Costs and benefits tested against benchmarks
- Costings risk based





#### Innovation

- Risk assessment of Project Costs
  - o Often this is not well done
  - Optimistic view of project costs (e.g. "P30")
  - Optimistic view of benefits
  - Distorted project justification
  - Scenario & Sensitivity analysis (they are different)
- Review design standards and delivery (e.g. bedding material, welding techniques on Sugarloaf pipeline).
- Evidence that previous project / works program learnings are captured and applied
- Processes continual challenge, less "conservatism"



